

Managing NGOs in Developing Countries

Volume Two: Management Cases from Pakistan

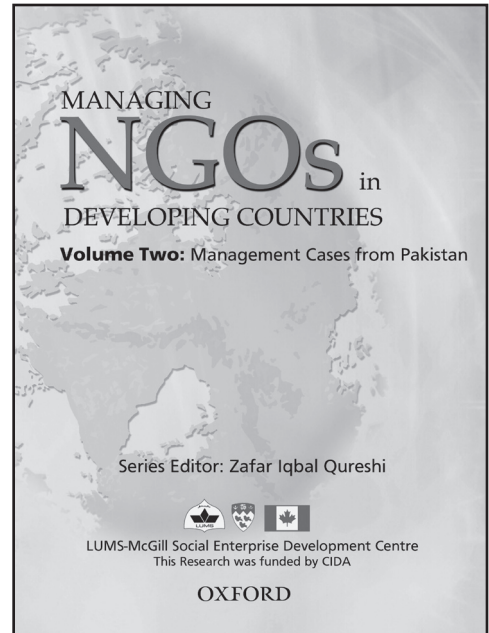
This volume contains well-researched management case studies that are drawn from real life issues in non-government organizations. Participants who have been active in the NGOs have written the majority of the case studies included in this volume. The case studies were written under the supervision of the LUMS MBA faculty during the Training of Trainers Program that aimed to develop a core of Master Trainers for training NGO/CBO and district social sector managers. The other cases included in this volume are management issues that have been documented by the faculty of LUMS during their consultancy research.

These case studies are designed to help develop professionals to build and enhance the capacity of the social sector. The Asia-Pakistan specific contents of this teaching material are geared to the needs of NGO personnel, academics, students, consultants, management developers and policy makers in developing countries and donor funding agencies.

LUMS-McGill Social Enterprise Development Centre (SEDC) was established in July 2001 by the Lahore University of Management Sciences (LUMS) Pakistan, in collaboration with McGill University, Canada, with financial support from the Canadian International Development Agency (CIDA). The SEDC focuses on research, specialized training, capacity-building and consultancy services designed to strengthen civil society organizations and to promote an understanding of their role.

The SEDC provides training and capacity building of trainers, NGO managers, and local government functionaries, in addition to monitoring the performance of local government institutions. Under the Development of Teaching Materials task, indigenous teaching material on the NGO sector is being developed and disseminated. The target is over a hundred NGO management case studies and a series of five volumes, of which this is the second one.

Zafar Iqbal Qureshi has a PhD from the University of Pittsburgh and an MBA from the American University of Beirut. He has taught at Punjab University, the University of Pittsburgh, and the Quaid-i-Azam University. His areas of specialization are Policy Analysis and Organizational Behavior. He has also authored several research papers and published articles on organizational behavior and human resource management. Presently, he is the Program Director of LUMS-McGill Social Enterprise Development Centre and a visiting faculty member at LUMS.



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